

PRIME CENTRAL LONDON RESIDENTIAL AGENCY



- 1) ACQUISITIONS
- 2) RENTAL SEARCH
- 3) SALES

### **WHY VANHAN**

- VanHan is a key central London agency that buys and sells prime residential property
- VanHan is managed by two of London's leading agents
- VanHan is well connected, experienced, driven and professional with an enviable track record in prime central London
- VanHan's focus is on obtaining maximum value for its clients providing a high quality director led service
- International coverage with headquarters in Mayfair and offices in Dubai, Moscow and Hong Kong
- Excellent track record buying and selling some of London's top addresses for discerning clients

### WHAT THE PRESS ARE SAYING

"VanHan advises on buying and selling the finest prime London properties"

"Prime service"

"A luxury central London residential agency"

"An upmarket estate agency that specialises in properties for ultra wealthy private investors"

"The pair have built up an extensive network of wealthy individuals"

"...Sports and music stars from the UK, Hong Kong, Russia and the Middle East"

"...Ruling families from the Gulf, sovereign wealth funds, private banks and law firms"

### **ACQUISITIONS**

VanHan provides a residential buying service in prime Central London and is a trusted adviser to many long standing-clients. VanHan's strength is understanding exactly what a client wants and condensing the large and fragmented London residential market. VanHan delivers the very best properties and locations to its clients. This process saves clients time, money and stress. VanHan provides the interface to the estate agency market for all sourcing and negotiating. VanHan is well connected with a comprehensive knowledge of London's most desirable streets and homes.

VanHan has extensive experience advising high net worth individuals, institutions, private banks and Royal families. After VanHan has helped you source, purchase or rent your property VanHan can recommend known and trusted



builders, architects, interior designers, fine art specialists, security experts, school advisors and removal and relocation services. VanHan delivers a best in class service for clients with a relationship underpinned by trust and discretion.

#### RENTAL SEARCH

VanHan helps its clients who are looking to rent in London and can source the right home in the client's target area. This can be as a short-term solution for clients developing their current home or for those searching to buy a new home. VanHan also helps clients with longer-term rentals.

We pride ourselves on finding rental properties quickly, saving clients time and stress, and also thrive in negotiating a low and competitive rent. Our aim is to not only secure a property on time and on budget but also provide an interface to the agency market for all rent and lease negotiations.



### **SALES**

VanHan offers a personalised sales service, overseeing the entire marketing process for prime central London houses and flats above £2 million. VanHan is able to work on a sole or joint agency basis. VanHan targets the highest achievable price for your property through its exclusive network of agencies, domestic and overseas individuals and investors, exceptional marketing channels and an entrepreneurial sales process. We ensure the marketing and sale process is managed effectively and efficiently.

From on and off market townhouses, mansions, mews houses, flats and penthouses VanHan is the agent of choice for those requiring a prime sales service with a domestic and international reach.



Please contact Thomas van Straubenzee or Lucy Yorke-Long for residential sales and marketing.





## THOMAS VAN STRAUBENZEE

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Thomas van Straubenzee founded VanHan, a high end London residential agency with acquisition, rental search and sales divisions. He is a chartered surveyor with a comprehensive knowledge of London's most desirable streets and homes, working closely with each client to help them achieve their purchase or sale aspirations.

Thomas strives to introduce his clients to the very best properties in a discreet and efficient manner - saving them time, money and hassle. With many of London's prime properties not being openly marketed, Thomas will source your perfect home often before other competition is aware of its existence. He has worked with a variety of UK estate agency firms across the property spectrum and is experienced in valuation, rentals, sales and acquisitions of both London and rural property.

Thomas has extensive experience in advising high net worth individuals, institutions, banks and Royal families on real estate acquisitions in London.

Thomas works closely with Lucy Yorke-Long to find homes and investment opportunities for clients. His extensive network of contacts together with his professionalism and discretion prove invaluable in his role as a prime central London agent.







## LUCY YORKE-LONG

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Lucy Yorke-Long is a prime Central London residential agent specialising in both sales and acquisitions. She has sold some of London's finest houses and flats and has an expert knowledge of the prime Central London market as well as an international client base.

Lucy previously worked for a leading independent estate agency with a focus on Knightsbridge, Kensington and Chelsea selling residences to domestic and international buyers (including clients from the Far East, Middle East, Europe and South America) before joining the VanHan team.

Lucy has an array of industry contacts that enable her to source both sales and acquisition opportunities, often long before they come to the market place. She has achieved record sales prices on a pounds per square foot basis on several instructions in the Royal Borough of Kensington and Chelsea.

Prior to her property career, Lucy worked for a top Financial PR firm in the City with a focus on investment banks and hedge funds, managing and enhancing their corporate profiles.

Lucy works closely with Thomas van Straubenzee to deliver a discreet, personal and best-in-class service to their clients.



### AREAS WE COVER

VanHan focuses on prime Central London residential properties, and has a deep knowledge of the individual areas and neighbourhoods, their unique characteristics and appeal to our clients. This wealth of information ensures high levels of service at all times.

- Belgravia
- Chelsea
- Hampstead
- Holland Park
- Hyde Park
- Kensington
- Knightsbridge
- Maida Vale
- Mayfair
- Notting Hill
- Pimlico
- Primrose Hill
- South Kensington
- St James's
- St John's Wood
- Victoria
- Westminster







# "VANHAN ADVISES ON BUYING, RENTING AND SELLING THE FINEST PRIME LONDON PROPERTIES"

### ACQUISITIONS, RENTALS & SALES

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